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Maggio Means Business with MCS

Tuesday, July 31, 2012

Press release from the issuing company

MCS, Inc. is pleased to announce the acquisition of their MCS Eagle Inkjet system with the 4.25" print head at Maggio Data Forms.

Since 1978, family-owned Maggio Data Forms has been dedicated to supplying business forms and other specialty printing exclusively to the trade. The company manufactures in two locations, Hauppauge, NY and Bellmawr, NJ.

"Changing technology has provided new opportunities for us and our trade partners, and we have added products to help our distributors respond and better compete in their markets. The MCS purchase made a huge difference in their ability to sell bar code applications," notes Jim Maggio, founder and owner.

Maggio explains their history: "We acquired the MCS Eagle inkjet to do consecutive bar codes on business forms. When we first moved away from traditional press number machines, we acquired another inkjet to handle the application, and it was a disaster. It was unreliable, it didn't print well and you had to watch it like a hawk during production. It was horrible to say the least," he recalls.

Maggio asserts, "We're much more confident with the MCS inkjet. Now we can run any size, any color, and in either direction (sideways vs. lengthwise). It obsoletes all other press number machines. The equipment is reliable, as are their people."

Maggio Data Forms uses the MCS Eagle UV inkjet on their high speed web presses. They move the MCS inkjet from one piece of equipment to another with minimal effort and set-up. They are able to swap the ink out from black to red with a single set-up, enabling them to print 2 separate runs with different colors. "This equipment really gears up to our schedule on the press floor. All around, it's just easier to set up, cheaper and more reliable," notes Maggio.

Maggio summarizes his experience: "I'd like to think we can handle any numbering request our distributors bring us. We're just running the heck out of this equipment!"

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