

Peregrine Solutions Invests in second MCS Merlin K146c Cut sheet Color Inkjet Press

Gaithersburg, MD, July, 2020 – MCS, Inc. announces Peregrine Solutions, a nationwide provider of print, mailing services and promotional items for over 25 years, has invested in a second MCS Merlin K146c just one month after the initial machine was installed.

The MCS K146c is the first low cost process color, production cut sheet inkjet press without a **“Click charge”**. The K146c makes the economics and flexibility of inkjet press technology available to all mail manufacturers including advertising and statement mail producers. The K146c is ideal for advertising mail letters and First Class statements reducing imaging cost by as much as 75%.

As Peregrine is known by its customers for its personal attention to every detail, it has grown a loyal following in the financial, legal and tax markets. David Stith’s team at Peregrine has developed automated workflows and application setup software to allow them to focus on the demanding nature of its customers while maintaining high productivity and quick turnaround.

Peregrine was not in the market for another inkjet press but the economics of the K146c proved to be a game changer. David Stith, CEO said “I thought that the operating cost numbers were too good to be true because you rarely get exactly what’s advertised -- but in this case we did.” The Merlin K146c has enabled Peregrine to save thousands on ink costs, increase productivity and ensure their customers have competitive prices. Stith continued “I’ve also been able to offer a step up in quality to our customers. If we don’t offer the best, someone else will!”

Peregrine is always looking at the latest materials, equipment and services to pinpoint solutions that allow them to offer cost savings and a top-quality product to their customers. The K146c allowed for a cost-effective solution for color cut sheet inkjet printing with ease of use, ease of set up and a self-maintenance plan with no clicks.

The Peregrine production staff take a personal interest in every job – and the high uptime of the Merlin K146c has made the system a favorite of the team. The President of Peregrine, Bruce Bishop, commented “Our operators are always envious of who is chosen to operate the K146c. That is why they are so excited to have another one on the way”. Bishop continued: “The K146 has been extremely reliable compared to some of our original printers. In the first month we ran 1 million sheets and the costs were even lower than the estimates”

Dave Loos, President of MCS noted, “It’s been a great experience working with the Peregrine team on this installation. We look forward to a long and profitable relationship working together in the future.”

About MCS

MCS is the leading provider of solutions for mail manufacturers who specialize in producing the valuable stream of mail communication that reach consumers and businesses mailboxes every day. Advertising and marketing mail as well as transactional mail such as financial and health care- based mail are becoming more and more sophisticated and MCS has evolved since 1991 to provide solutions tailored to this industry.

More information:

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About Peregrine Solutions

Peregrine is your solution if you desire a partner instead of just a vendor.

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